



**North American
Rail Shippers
Association
(NARS)**

NARS FACTS

- Formed in 1929 by the Association of American Railroads (AAR)
- National group with Regional Affiliates
 - Northeast (NEARS) Southeast (SEARS)
 - Midwest (MARS) Southwest (SWARS)
 - Pacific Northwest (PNWARS)
- Provides framework for:
 - Education
 - Networking
 - Discussion of issues of the day
- Annual Meeting

NARS ANNUAL MEETINGS

- Three day meeting held each year in May
- Rotates from West, Midwest and East locations
 - 2014 San Francisco
 - 2015 Chicago
 - 2016 Baltimore
- National focus
- Executive level participation

2013 MEETING HIGHLIGHTS

- Key Note Addresses:
 - Jack Koraleski, Chairman & CEO Union Pacific
 - Bryan Shinn, President & CEO US Silica
 - David Fink, President & CEO PanAm Railways
- Shipper Panel Marketplace Review
- Executive Updates on Operations & PTC
- Railroad Executive Breakout Sessions
- Federal Reserve Economic Outlook
- Rail Financial Analyst Outlook

NARS 2014



Parc 55 Wyndham Hotel

San Francisco, CA

May 28 – 30, 2014

2014 MEETING AGENDA

- **Key Note Addresses**
 - Charles “Wick” Moorman, Chairman & CEO Norfolk Southern
 - Jack Hellmann, President & CEO Genesee & Wyoming
- **Shipper Perspectives**
 - Tim Roberts, Executive Vice President, LyondellBasell Industries
 - Tom Cook, COO G3 Enterprises (Gallo Wine)
 - Shipper Panel:
 - Nestle-Purina, PCA, Salt River Materials, Carolina Stalite, Constellation Brands
- **Equipment Outlook**
 - Barbara Wilson, President First Union
 - Equipment Panel with Olin Corporation & GATX
- **Economic Outlook**
 - Eric Stark, President FTR Associates
- **Washington Scene**
 - STB
 - Legislative & Regulatory Update

NARS 2014 MEETING SCHEDULE

- **Wednesday, May 28**
 - Evening reception at hotel
- **Thursday, May 29 (all day) at hotel**
 - General Session
 - Evening reception at hotel
- **Friday, May 30 (morning) at hotel**
 - General Session



NARS 2014 Registration, Agenda & Info

<http://railshippers.com/>

