

**MONDAY SEPT 21<sup>ST</sup>, 2020**

**NOON VIRTUAL CONFERENCE WELCOME**

Special VIP's From Rail Industry

**12:15 PM HOUSEKEEPING, ANTI-TRUST COMPLIANCE**

NEARS Board of Directors

**12:30 PM RAILROADING 101**

John Schmitter, President, KEP LLC

Introduction by Dennis Wilmot

**2:00 PM BOXCARS – THE PRESENT AND FUTURE**

Paddy O'Neill, AVP, Fleet Planning & Optimization, Norfolk Southern

Introduction by Chad Grinnell

**3:30 PM FREIGHT AUDITS 101**

Niki Bolton, Senior Truck Auditor, AMTR

Monica Poyner, Rail Audits Manager, AMTR

Moderated by Erica Breiterman

**TUESDAY SEPT 22<sup>ND</sup>, 2020**

**10:00 AM CLASS 1 RAILROAD – STATE OF INDUSTRY**

Tom Tisa, Head of Business Development, CSX Transportation

Introduction by Peter Le Comte

**11:30 AM RAILROAD INSIDER**

Mike Rutherford, Senior Vice President, AmericanPetrolog LLC

Introduction by Dennis Wilmot

**1:00 PM RAIL BUSINESS ANALYTICS**

Todd Tranausky, VP Rail & Intermodal, FTR Transportation Intelligence

Introduction by Don Cameron

**2:30 PM RAIL SHIPPERS PANEL**

Laura Henderson, Director Supply Chain/Logistics, Lhoist

Eric Monger, Managing Director, Koch Rail, LLC

Richard Lissa, Senior Director Logistics Mgmt., Formosa Plastics

Moderated by Brian Smalley

**WEDNESDAY SEPT 23<sup>RD</sup>, 2020**

**10:00 AM THE NEW US-MEXICO-CANADA AGREEMENT**

Pat Ottensmeyer, President & CEO, Kansas City Southern

Introduction by Jason Seidl

**11:30 AM RAIL PERSPECTIVE OF THE JOURNALISTS**

Jim Blaze, Freelance Journalist, Railway Age & FreightWaves

Joshua Davidson, Editor & Publisher, Atlantic Northeast Rail & Ports

Moderated by Carl Citelli

**1:00 PM WOMEN IN RAIL & LOGISTICS**

Michele Malski, President, Spring Recruits

Gena Mullenax - Director of Apprenticeships, FASTPORT

Kylie McLaughlin, General Manager, Western New York & Pennsylvania Railroad

Karen McCash, Principal Marketing Manager, Rockwell Collins

Introduction by Thomas Coleman

**2:30 PM RAILROAD EQUIPMENT PANEL**

John Gallaher, SVP, Industrial Sales & Leasing, TrinityRail

P. Leigh Scott, SVP Marketing & Sales, National Steel Car

Paddy O'Neill, AVP, Fleet Planning & Optimization, Norfolk Southern  
Moderated by Brian Smalley

**THURSDAY SEPT 24<sup>TH</sup>, 2020**

**10:00 AM THE REGIONAL RAILROAD PERSPECTIVE**

David Fink, President, Pan Am Railways  
Introduction by Michael Clements

**11:30 AM THE CP RAIL CMQ ACQUISITION**

Coby Bullard, VP Marketing & Sales, CP Rail  
Introduction by Keith Creel, CEO, CP RAIL

**1:00 PM SHORT LINE RAILROADING**

Chuck Baker, President, ASLRRRA  
Introduction by Todd Hunter

**2:30 PM THE TONY AND JASON SHOW**

Tony Hatch, Principal, ABH Consulting  
Jason Seidl, Managing Director, Cowen & Company

**FRIDAY SEPT 25<sup>TH</sup>, 2020**

**10:00 AM THE CURRENT STATE AND FUTURE OF TRANSLOADING**

Martin Lew, President & CEO, Commtrex  
Lauren Sabatino, Director of Business Development, Lehigh Valley Rail Management  
Thomas Wetterauer, Senior Operations Service Mgr., USD Group LLC  
Moderated by Brian Smalley

**11:30 PM SHORTLINE GROWTH IN TODAY'S REALITY**

Robert Russell, SVP Marketing & Corp. Strategy, OmniTrax  
Introduction by Dennis Wilmot

**1:00 PM TRUCKING ROUNDTABLE**

Brian Hall, CEO, DM Bowman  
Matt Menner, SVP, Sales & Alliances, Transplace  
Bo Keith, President, FirstExpress, Inc  
Moderated by Jason Seidl

**2:30 PM VIRTUAL CONFERENCE WRAP-UP**

NEARS Board Of Directors